



**NCTI Holding** 

# FAMILY OFFICE

Global Solutions



### Creating a Service Company for Our Clients' Family Offices

A Family Office is the ideal solution for affluent families seeking to centralize the management of their finances and assets. Today, it is the most suitable structure for legal, societal, and tax constraints, while considering lifestyle and family structure evolution.

A Family Office offers high-level financial expertise to optimize investments, plan succession, manage real estate and insurance, and provide advice on taxation and asset valuation.

It also provides a personalized approach to meet the specific needs of each family, ensuring the protection of their privacy and the preservation of their heritage for future generations. With a Family Office, families can focus on what matters most to them, knowing their assets are in good hands.

However, creating and managing a Family Office is complex and time-consuming. Therefore, we offer a range of adaptable and complementary services that allow for the creation of a Family Office as a framework, and the selection of the most suitable services for decentralizing management and optimizing expenses.

We offer to take charge of the creation of your Family Office and then allow the family to choose from a full range of services we provide:

- **Human Resources:** Head-hunting and recruitment, payroll management, leave and illness management, replacements, job descriptions, etc.
- Security: Comprehensive human and technical management to ensure the protection of family members and assets at all times and places.
- Aviation: Acquisition, regulatory and technical management, operational management including onboard catering and arrival transport.
- Real Estate: Search for personal or investment properties, complete purchase process management, supervision of work for turnkey project delivery, rental management for investment properties.
- Investments: Whether in real estate (hospitality, residential, commercial), financial markets, or art.
- Artworks: From investment purchases or personal collection acquisitions to curation and administrative and tax management.
- Prestigious Acquisitions: Yachts, collector cars and watches, fine wines.
- Lifestyle Management (Concierge): Your single point of entry to manage all daily needs and requests.
- Legal and Accounting Services: Including contract drafting, asset protection, tax planning, bookkeeping, tax return preparation, and financial reviews.

# NCTI & Elysium Group

NCTI Holding, and Elysium
Group & Holding will encompass a
myriad of independent and
specialized companies, each offering
precise services. These companies
will be staffed by the best qualified
professionals in their respective
fields, providing a turnkey solution
for all aspects of daily life.



With 20 years of experience in legal domains, and exclusively serving the most demanding and affluent clients, our international network of partners can address all daily life challenges. From legal assistance, wealth management, security, investments, to lifestyle management, our companies are equipped to meet all client needs for which they lack the desire or time to handle themselves.

### Advantages of Our Services:

- Time and Productivity Gains: Professional management of all aspects, freeing clients to focus on their core interests.
- **Economies of Scale**: Efficient management leading to cost savings and increased performance.
- Comprehensive Daily Management: Covering planning, travel, and all time-consuming and tedious aspects of daily life.

Each client is treated individually. Unlike a Multi-Family Office where assets are pooled, a Family Office that outsources management to our companies ensures personalized treatment. This approach limits legal responsibility to the client's own actions and provides a clearer vision of investment choices. Clients can benefit from a range of services à la carte and retain control over specific aspects of their lives if they choose.

By choosing NCTI Holding, and Elysium Group & Holding, clients gain a trusted partner dedicated to their well-being and tailored management of their family's wealth and lifestyle.

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### **Human Resources Management**

Finding a competent, available, and loyal employee today is a challenge.

Additionally, navigating the legal landscape with regulations related to various employment contracts, payroll management, and confidentiality clauses adds another layer of complexity.



Thanks to our extensive experience, we have built a robust network and established direct partnerships with leading international recruitment firms. Our company can manage all aspects internally, from defining the role in collaboration with the client to selecting the most suitable employee. This includes background checks, interviews, contract management, payroll, leave, travel, and replacements.

No matter the type of employee required—such as a private chef, butler, personal assistant, or housekeeping staff—we can comprehensively address these needs and place the most qualified and suitable personnel with the client.

Once the need is expressed, all aspects related to employees will be managed autonomously. The client will not have to handle anything until the employee's arrival. Recruitment steps, employment contracts, declaration of charges, and payroll will all be managed internally, ensuring the client does not have to worry about any details. This not only saves countless hours in the recruitment process but also provides constant peace of mind regarding salary management and other obligations.

# **Private Security Management**

In the current social climate, the protection of assets and individuals remains a top priority for many clients. Whether it's securing their home or ensuring their and their family's safety, security is essential for our clients.



Given this context and leveraging our extensive relationships, we have developed partnerships with the most sought-after and competent professionals in this highly specialized and discreet sector.

Our company, with offices in Dubai and Paris, is led by one of the most recognized professionals in the field. This expert is a former member of the GIGN, originally from the French Special Forces, and has served as the head of the Presidential Security Group (formerly GSPR). His experience ensures effective and discreet security management for our clients.

Our comprehensive and complete security management includes the following:

- Securing residences and workplaces
- Deploying competent personnel from governmental professional backgrounds
- Continuous security monitoring
- Managing personnel and equipment

This turnkey solution, provided by the best professionals in the industry, respects clients' privacy and operates with utmost discretion.

# **Aviation Management**

Given the need for regular travel and the requirement for great flexibility in both their private and professional lives, owning a jet or a fleet of aircraft is often a common necessity among our clients. They desire to without worrying travel about the formalities.



Æther Group, & Æther Prestige, led by one of the foremost French and international professionals in the sector (former Director of the Higher School of Aeronautics), boasts over 30 years of experience and a top-tier network. We are well-equipped to support our clients in all aspects related to aviation.

From the initial consultation to the acquisition and delivery of the aircraft, we handle every step, including sourcing, acquisition, administrative and technical audits, and regulatory and technical management. Additionally, we provide comprehensive operational management of the aircraft, covering regulatory, human, technical, and security aspects.

Our global solution ensures that all aspects of aircraft management and airworthiness maintenance are taken care of, allowing the owner to focus solely on choosing their destination!

# Life Style (Conciergerie)

Our concierge and back office are available full-time to assist our clients in their daily lives, taking care of time-consuming tasks so they can focus on what truly matters.



Our dedicated lifestyle company provides daily support. Whether it's managing hotel reservations for the client, their family, or close staff, booking restaurants, or planning professional and private travel, we offer tailored solutions through our expert network and provide valuable advice. We also handle wine cellar management, collection, auction purchases, and wine investments.

Today, the most significant events are often sold out or private. Whether it's securing a box at Roland Garros for the finals, organizing a private concert with an international star for a birthday, hiring a sushi chef for an impromptu evening, or privatizing a premier venue for a corporate event, anything is possible without the hassle of managing these events.

Additionally, our concierge service can manage philanthropy, combining donations with nightlife events such as gallery openings and charity galas.

### Investments

Investing prudently, protecting against inflation, and ensuring optimal and sustainable growth of one's assets has become complex due to the plethora of available solutions. This requires professional expertise and thorough market analysis.



Our companies, based in Dubai to benefit from the best tax regimes available, are partners with major private banks in the sector and establish its investment policy across several axes to grow capital:

- Real Estate Investment: Residential and commercial real estate investments (purchase of
  income-generating buildings) provide stable and sustainable income (rent). Property
  search, acquisition, and management will be entrusted to our property management
  company, which will also handle tenant searches, lease drafting, and daily management.
- Hotel Investment: Acquiring and creating a highly valuable portfolio in the thriving luxury hotel sector.
- Financial Markets Positioning: Generating additional income (dividends) and taking advantage of various opportunities for short, medium, and long-term investments with a dedicated team.
- Art Investment: Securing assets in notable and reliable artists, thereby diversifying assets
  and reducing overall risk, while also investing in emerging artists to achieve long-term
  capital gains.

# **Real Estate**

Originating from the notary sector, our associates in this dedicated structure will handle all real estate requests worldwide with the utmost rigor.



From land search based on client specifications, selection of properties, exclusive access to off-market buildings and opportunities, visits, and signing of preliminary contracts, to administrative follow-up of acquisitions for both personal and commercial investments, we manage everything from project conception to turnkey delivery after construction.

Through our international network, we have early access to prestigious real estate developments, off-market properties, confidential sales, and auctions. Our network extends further, enabling us to manage the entire administrative process, including construction supervision and final delivery.

Our clients focus on their project vision while we deliver the realization of their dreams turnkey.

Our company will also handle all back-office administration for investment, residential, and commercial properties, including tenant searches, lease preparation, and complete property management. This internal process integration ensures economies of scale, guaranteeing the best possible return on real estate investments.

### **Prestigious Acquisitions**

Established in Dubai since 2018, NCTI Holding is well-anchored in the international luxury sector, providing direct and intermediary-free access to exclusive, off-market, and prestigious properties our clients may request.



With partnerships with top international exclusive agents for luxury yachts, prestige vehicles (limited editions, exclusive releases, etc.), exceptional timepieces, rare jewelry, and wines from the most prestigious estates, we can focus on acquiring the most prestigious and rare assets in the market.

We handle everything from product search and securing, purchase process including expertise and certification, to delivery and customs clearance, managing the entire project from desire to acquisition and delivery. No constraints or travel, no wasted time: just dream and find what you want (a yacht for 14 people, a limited edition Bugatti Chiron, a handmade Patek Philippe watch limited to 10 pieces worldwide, an investment-grade diamond lot, gold...). We will obtain it for you.

### Artistic Heritage Management

Artworks can be aesthetically pleasing and decorative, but they can also represent a long-term investment source, diversifying assets and heritage.

Discreet and easily monetizable, art even attracts banks who invest in it.



Initially based in London since 2004, our company Elysium Fine Art, now based in Dubai & Paris since 2017, specializes in the search, acquisition, and sale of artworks. Thanks to our network, all aspects are covered: insurance, transport, management, curation, storage, loans to institutions, as well as assistance with tax declarations and customs clearance. Our network of professionals and extensive expertise allows not only the acquisition of decorative works but also the investment in pieces that will appreciate over time, creating a true family collection.

The rarest and most exclusive paintings from the most famous artists (Picasso, Van Gogh, Rothko, Gauguin, Soulages, Monet, etc.), usually only seen in museums, are now within your reach for private purchase. Enjoy these works in the most exclusive way, while protecting your assets and discreetly and confidentially diversifying and enhancing your capital.

# **Legal Support**

Today's society is increasingly litigious and complex.

Regulations vary across countries, states, and continents.

In this regulatory complexity, a global vision is necessary.



With our background and network, we can guide our clients to the most suitable professionals for each situation. Notaries in France for real estate acquisitions, lawyers in Switzerland for companies and residence, consulting firms in Dubai and the US for investments - our partners are numerous, diverse, and integrated into the largest international structures.

Additionally, to ensure constant legal monitoring and maximum compliance control, we will establish an internal legal service to assist clients in all areas (acquisition, sale, donation) and prepare the transfer of assets to family members, ensuring optimal and legally and fiscally optimized preparation.

In conclusion, creating your own family office can offer numerous advantages. This structure centralizes financial activities and ensures efficient and professional asset management. It also provides increased protection for assets and enhanced confidentiality, while consolidating financial situations in the long term.

Outsourcing the operation of family office services, however, can save time and money, providing professional and efficient management in all aspects. It allows receiving specialized financial advice to make informed decisions and maximize tax benefits. Resource pooling avoids high salary costs while offering the best and most tailored service, without the time-consuming constraints of management or organization (setting up administrative processes, recruitment, surveillance systems, reporting, etc.).

